



# LAS CAPITAL I

## FUND INFORMATION

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# OVERVIEW

This presentation is to provide an overview of LAS Capital (“LAS”), an investment fund established to invest in companies or assets in any sector that falls within the following categories as follows, with the objectives of providing capital gain to Unit Holders.



Merger & Acquisitions



Share Investment



Funding (VC/PE)

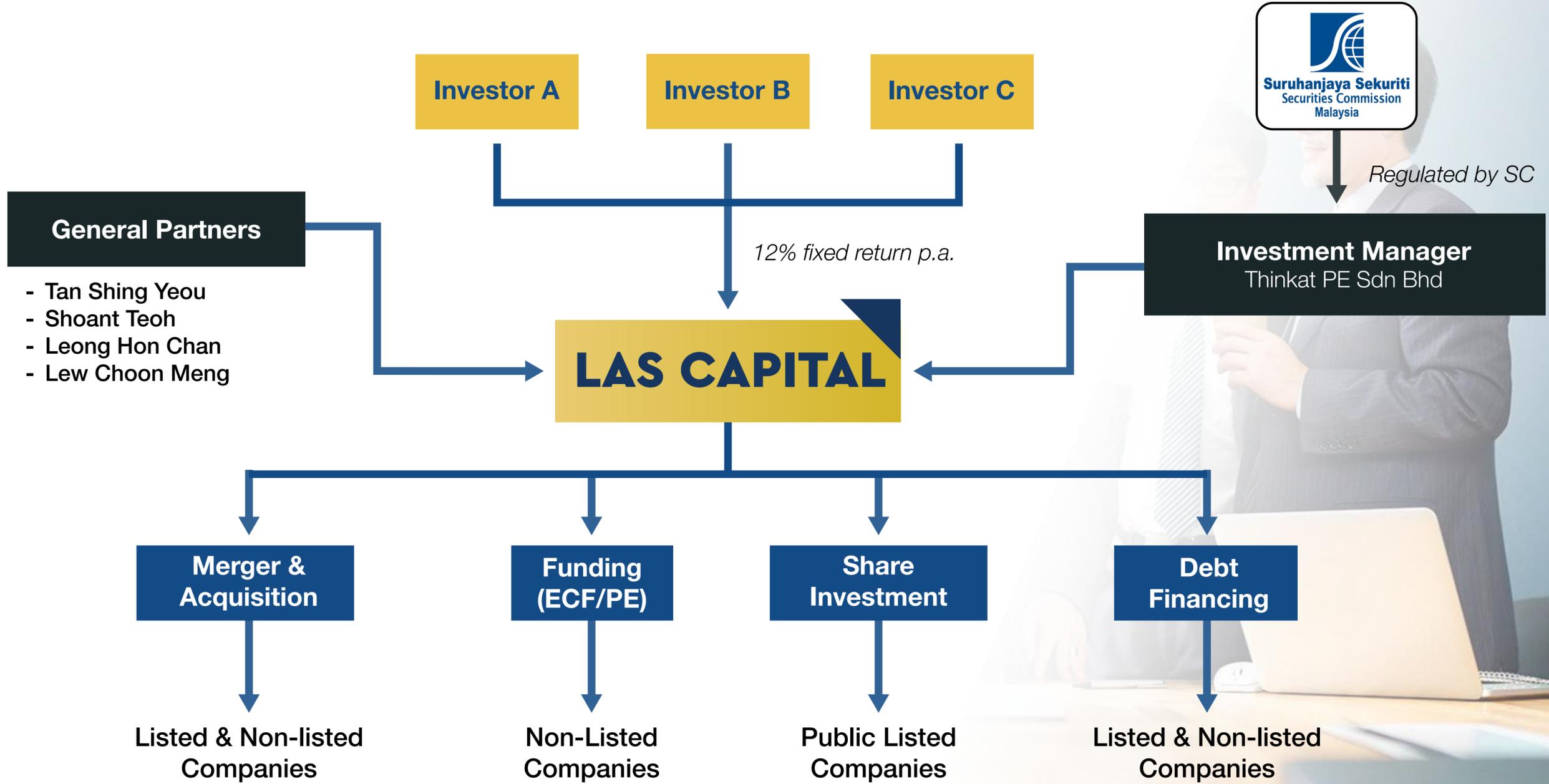


Debt Financing

LAS is raising up to RM100 million from Sophisticated Investors\*[1], with the 1st closing of RM10 million. Target investors are successful entrepreneurs, corporates, high net worth individuals, and fund of funds.

*\*[1] Sophisticated Investors refers to individuals who will fall within Part 1 of Schedule 7 of the CMSA*

# ORGANISATION CHART



Regulated by SC

**Investment Manager**  
Thinkat PE Sdn Bhd

**General Partners**

- Tan Shing Yeou
- Shoant Teoh
- Leong Hon Chan
- Low Choon Meng

**LAS CAPITAL**

**Merger & Acquisition**

Listed & Non-listed Companies

**Funding (ECF/PE)**

Non-Listed Companies

**Share Investment**

Public Listed Companies

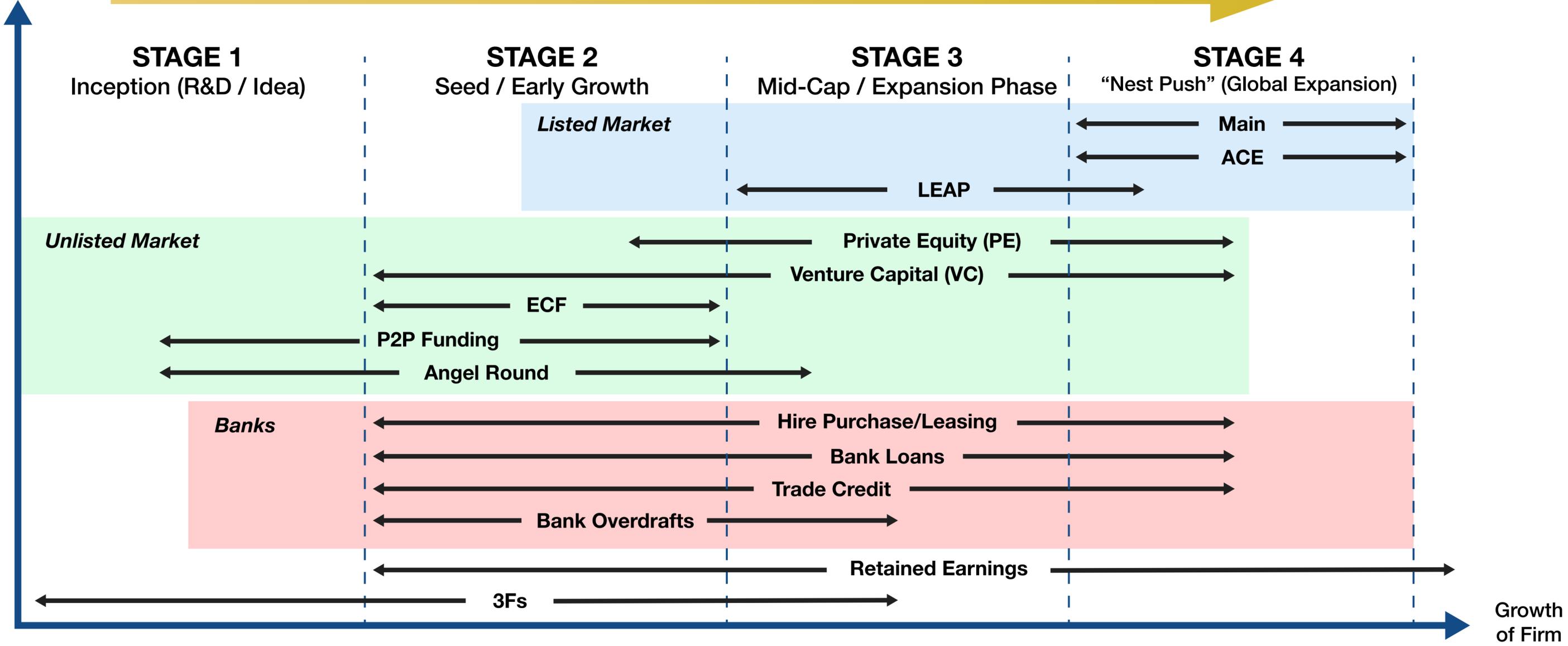
**Debt Financing**

Listed & Non-listed Companies



# VALUE PROPOSITION *VALUE ADDED TO ENTREPRENEURS*

*Funding is needed in every stage of an entrepreneur venture*



# VALUE ADDED TO ENTREPRENEURS

## MERGER & ACQUISITION

**Buyers / Investors**  
want to know ...

**LAS CAPITAL I**  
Connecting Stakeholder Interests

**Sellers / Businesses**  
try to present ...

- How well a business is performing
- What are the estimated investment returns
- Are the operations capable of delivering the growth
- If any major investments are soon to be necessary for business expansion
- What are the estimated synergies and dis-synergies would be
- If the existing infrastructure can keep up for the future

**Typical Features:**

- Target scope
- Limited access to business
- Variable data quality
- Focus on upsides

Identify, quantify & develop the value creation potentials

Identification, quantification and prioritisation of improvement levers such as lean production, supply chain, working capital etc

Discover the risks embedded in the business

Identification of issues such as production cost, quality, restructuring programmes, CAPEX etc

Discuss the any potential deal blueprint for value realization

Preparation of dedicated action plan to ensure smooth restructuring, investments or takeover, in order to mitigate transition risks

- Market positioning
- What are the existing potentials (organic growth)
- What are the future potentials (Inorganic growth)
- Opportunities for the buyer to create or add value
- Clarity of the buyer information
- What is the end-state organization will look like

**Typical Features:**

- Wide scope
- Good access to business
- Good data quality
- Focus on clarity

# VALUE ADDED TO ENTREPRENEURS

## LAS ADVISORY



# VALUE ADDED TO ENTREPRENEURS

## CORPORATE STRATEGY & PLANNING

### Strategy Planning

#### Mission Model

#### WHY

- Motivation and leadership
- Start with a measurable Mission/Vision
- Stick to the purposes and maintain well communication on understanding the business

#### Business Model

#### WHAT

- Value proposition that has tangible benefits for a specific set of target customers and creating value for respective stakeholders
- Ways to monetise the business

#### Value Model

#### WHY

- By understanding the ecosystem, marketplace and deals value can only be delivered through a sequence of activities, or exercise, that when executed delivers specific outcomes that are desired by stakeholders.

### Strategy Execution

#### Operating Model

#### FROM

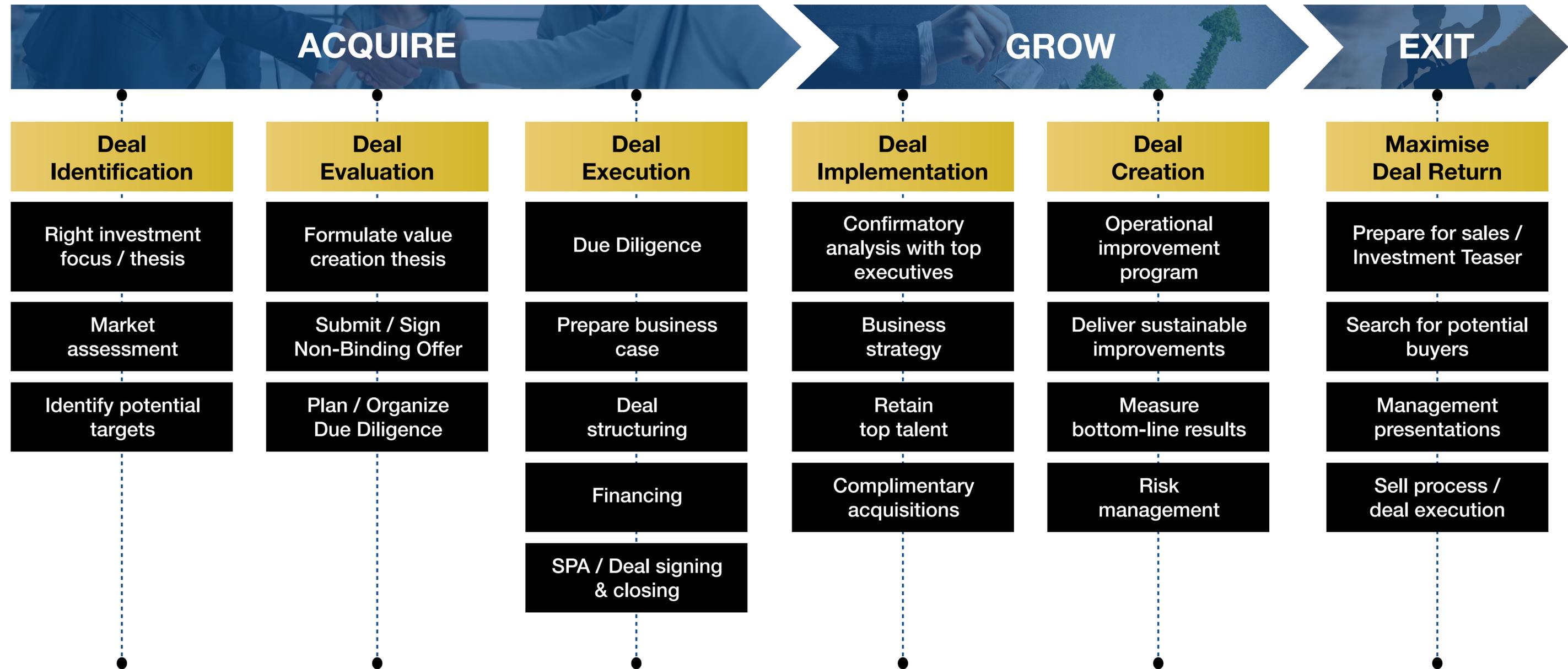
- Business Architecture
- Implementation of the Value Model
- It is the allocation of resources across the operating model, alongside the well-positioned strategic Business Model

#### Transformation Model

#### WHEN & WHERE

- Business Transformation
- Design a future state at a point in time, and the implementation of the transition plan from current operating model state to future target operating model state, to ensure business sustainability

# INVESTMENT PROCESS



# LAS DUE DILIGENCE



Integrated and fully reconciled due diligence report across the major business areas



Less project management effort to reduced number of advisors



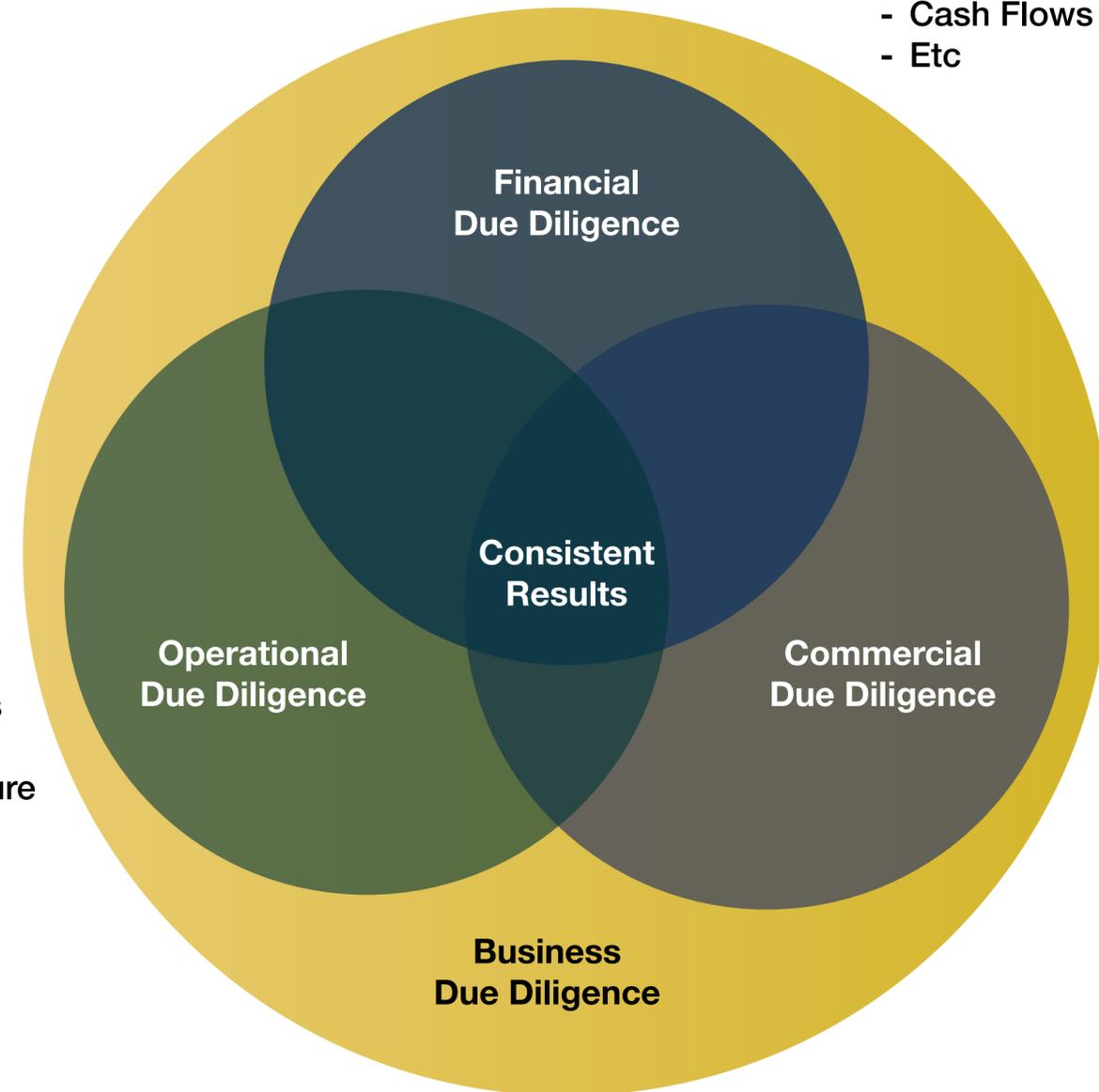
More efficient and simultaneous availability of results



- Income Statement
- Balance Sheet
- Cash Flows
- Etc

- Technology
- Key process capabilities
- Cost Structure
- Productivity
- CAPEX
- Etc

- Macro Trends
- Volume
- Market Shares
- Pricing
- Etc



# LAS MANAGEMENT TEAM

## John Ong

*Malaysian*

John Ong is a Co-founder and Partner at Thinkat PE Sdn Bhd, with an Honors Degree in Accounting and Finance from the London School of Economics and Political Science, UK. He began his career as a trainee chartered accountant at MacIntyre Hudson, London in 1989, where he gained experience in audit, management accounting, and taxation for UK companies.

In 1991, he became a member of the Institute of Chartered Accountants in England and Wales. In 1995, he moved to Malaysia and joined Utama Merchant Bank Bhd, working in corporate advisory, including IPOs, bonds, mergers and acquisitions, corporate finance, restructuring, and mezzanine financing. In 2000, he established his consultancy practice and ventured into private investments.

## Michelle Yu

*Malaysian*

Ms. Yu is a Director at Thinkat PE Sdn Bhd, holding a Commerce degree from the University of New South Wales. She's a qualified member of the Australian Society of Certified Practising Accountants and the Malaysian Institute of Accountants.

Ms. Yu began her career at Deloitte Touche Tohmatsu before joining Malaysia Airlines and later working for General Electric in Singapore. She then led finance for Dresser-Rand Company in Asia Pacific before becoming Finance Director in Houston. Following Siemens' acquisition of Dresser-Rand, she focused on integrating the business in Malaysia, showcasing expertise in finance and leadership.

## Leong Hon Chan

*Malaysian*

Leong, currently the Executive Director of Greater China Strategic Capital Limited (GCSC), has a diverse background in banking, finance, asset management, investment advisory, and corporate advisory. He raised over RM500 million in pre-IPO and private equity investments. Additionally, he serves as the Corporate Director of Finance.io, a fintech company leveraging blockchain technology, and secured RM20 million financing for Fynance.io. Leong constantly invest in multimillion-dollar properties and co-owns The Bed KLCC hotel.

Leong co-founded Finsource Sdn Bhd, a prominent Malaysia corporate advisory firm, and worked in commercial banks for 8 years, assisting home buyers and property developers with financing. Leong holds a Bachelor's degree in Electrical Engineering from Multimedia University and won the Asia Pacific ICT Alliance Awards in 2008.

# LAS MANAGEMENT TEAM

## Tan Shing Yeou

*Malaysian*

Tan Shing Yeou, an architecture graduate, founded Invictus Venture Sdn Bhd in 2019, supporting 800 SMEs and startups in South-east Asia. Specializing in corporate finance, he's known for expertise in restructuring, mergers & acquisitions, and share structure strategy.

Shing Yeou also founded Sirius A, accelerating 24 startups with impressive valuation growth. He's committed to knowledge-sharing, conducting over 100 seminars on Business Strategy, demonstrating leadership in empowering aspiring entrepreneurs.

## Shoant Teoh

*Malaysian*

Shoant Teoh, a seasoned entrepreneur, currently leads Fynance.io, a fintech company focused on blockchain technology. He's also the Founder and CEO of Monster Alliance, owning TanTanNews.com, a leading Malaysian website. Additionally, he co-founded the Billion Frontier Group, managing numerous brands and F&B outlets.

Shoant has served as Director of Business Development at SkyMind and invested in tech startups like Dino Media Group. Earlier, he was Executive Director at Enerleds LED Lighting, pioneering LED bulb production and winning awards. He began his career at Xaptrone Enterprise, specializing in website and graphic design.

## Low Choon Meng

*Malaysian*

Low graduated from the University of Tasmania in 2008 with a Bachelor of Laws degree. He received the Legal Qualifying Board's Award for civil procedure in 2009 and was admitted to the High Court of Malaya as an Advocate and Solicitor in 2010.

His primary areas of practice include equity capital markets, mergers and acquisitions, and corporate and commercial matters. He has extensive experience in initial public offerings, mergers and acquisitions, takeovers, corporate restructuring, and fundraising exercises involving private equity and venture capital funds.

Low regularly advises and drafts corporate agreements for clients across the Asia Pacific region, including in China, Hong Kong, Taiwan, Japan, Singapore, and Indonesia.

# CONTACT INFO

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